



**KYIV
REGION**



CHORNOBYL

Renaissance



**Magnets
of Ukraine**

**SCIENCE
& TOURISM**

2600 km²



CHORNOBYL

is a unique territory covering 2600 km² and focusing on 5 directions of regional development – security, science, tourism, culture, urbanism.

SCIENTIFIC CLUSTER

- genetic studies •
- atomic studies •
- ecology •

TOURIST CENTRE



1 bln

**TOURISTS
PER YEAR**

GREEN ENERGY CENTRE

The information provided herein has been prepared in good-faith for information purposes only and none of it shall be treated as an offer or solicitation to deal in any transaction.

UkraineInvest
Your Investment Matters



ZAPORIZHZHYA
REGION



KHORTYTSIA ISLAND

Magnets
of Ukraine

TOURISM



23.59 km²

(12.5 KM LONG AND UP TO 2.5 KM WIDE)



KHORTYTSIA ISLAND

Purpose of the project is to transform the largest island with historical background on the Dnipro river into an international tourist centre.

HISTORICAL ZONE

RECREATION & SPORT ZONE



50 km

OF **BICYCLE AND WALKING TOURS**

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**ODESA
REGION**



DANUBE RIVIERA

**Magnets
of Ukraine**

TOURISM



6,35 km²



16 km

THE LENGTH OF THE BEACH

500 m

THE WIDTH OF THE BEACH

DANUBE RIVIERA

Purpose of the project is to create a new popular summer resort in the South of Ukraine.

TOURIST CENTRE

BIOSPHERE RESERVE



150 days

FOR THE **SUMMER HOLIDAY SEASON**

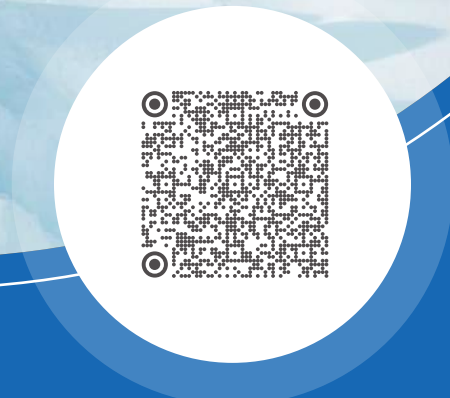
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**ZAKARPATTYA
REGION**



PYLYPETS



**Magnets
of Ukraine**

TOURISM

4,7 km
THE LONGEST TRACK



- cycling
- rafting
- extreme tourism
- hang-gliding
- alpinism

PYLYPETS

Borzhava Polonyna is a mountainous area in the Ukrainian Carpathians and popular ski resort.

21
LIFTS

95 km
OF SKI-RUNS



20k
SKIERS PER HOUR

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**IVANO-FRANKIVS'K
REGION**



PROMPRYLAD

Renovation

**Magnets
of Ukraine**

IT INFRASTRUCTURE

SCIENCE

CREATIVITY

38k m²

TOTAL AREA



PROMPRYLAD RENOVATION

is a unique place for community-business-authorities interaction.
An innovative centre in the revitalized plant in Ivano-Frankivsk focuses on four directions of the regional development: new economy, urbanism, contemporary art, non-formal education.

IT

4

PAVILIONS
OF THE OLD
PLANT



1,8 ha

TERRITORY IN THE
CITY CENTER

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Your Investment Matters



**KHERSON
REGION**



LA PERLA AZZURRA

**Magnets
of Ukraine**

TOURISM



596.16 km²

COVERAGE AREA



6.5 km

LAKE BEACH
LINE

LA PERLA AZZURRA

Sea Resort Project
in the South of
Ukraine

296,16 ha

LAKE MIRROR SURFACE AREA

300 ha

BUILDING
AREA

3.6 km

COASTLINE



30k persons

POTENTIAL
CAPACITY

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**DNIPROPETROVSK'
REGION**

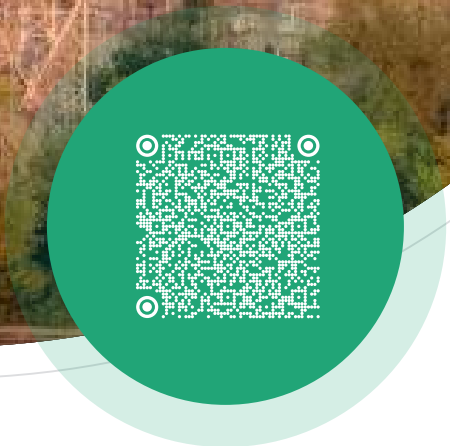


JSC DNIPRO CHP



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

Electricity, steam, hot water and air conditioning supply



\$16.7 mln
REVENUE 2018



377
EMPLOYEES



\$58.0 mln
TOTAL ASSETS 2018

99.9277%

SHARE FOR PRIVATIZATION

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PRODUCTION FACILITIES

Electric power capacity - **61.6 MW**, thermal power capacity - **500 Gcal/h**, including **187 Gcal/h** from ROU boilers. The heating unit of the CHP plant consists of **18 boilers**, 6 ROU, condensate, network and feed pumps.



LAND PLOT

owned: **0 ha**
in use: **28.9088 ha**
rented: **0 ha**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

Sales geography: Electricity market, Public Utility Enterprise "Heating Network" of the Kamianske City Council.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	14.1	14.5	16.7	9.7
EBITDA*	-0.03	0.2	0.2	0.7
EBITDA margin, %	-0.2%	1.2%	1.1%	7.4%
Net profit	0.1	0.1	0.1	0.6
Net profit margin, %	0.5%	0.5%	0.6%	6.4%
Total assets	34.9	43.4	58.0	68.3
Net debt	-	-	-	-



**KHARKIV
REGION**



JSC
**KHARKIV
OBLENERGO**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

Distribution of electricity, provision of commercial metering services.



\$332.7 mln
REVENUE 2018



6 443
EMPLOYEES



\$216.3 mln
TOTAL ASSETS 2018



65.00%

SHARE FOR PRIVATIZATION

(29.80% owned Garenisia Enterprises Limited (Cyprus)
5.20% owned by other shareholders)

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PRODUCTION FACILITIES

The total capacity of transformers with voltage of 3-150 kV is **8487,705 MVA**. The total length of transmission lines (route) is **39,234 km**. Number of substations with voltage 35-150 kV - **288 units**. Number of substations with voltage 6-10 / 0,4 kV - **10,877 units**.



LAND PLOT

owned: **0.1 ha**
in use: **518.8 ha**
rented: **25.8 ha**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

The company has 6 district sales offices in Kharkiv, **28 offices** in Kharkiv region and **3 high voltage power districts**. Management of the company - **12 persons**.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	265.9	298.8	332.7	72.4
EBITDA*	5.9	9.32	12.2	3.7
EBITDA margin, %	2.2%	3.1%	3.7%	5.1%
Net profit	-3.9	1.2	0.009	-4.0
Net profit margin, %	-1.47%	0.39%	0.003%	-5.46%
Total assets	137.3	198.5	216.3	213.6
Net debt	-	-	-	-

UkraineInvest
Your Investment Matters



**KHMELNYTSKY
REGION**



JSC KHMELNYTSK OBLENERGO



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

Power distribution in Khmelnytskyi region. The operation area is 20.6 thousand km².



\$102.1 mln
REVENUE 2018



2 954
EMPLOYEES



\$88.7 mln
TOTAL ASSETS 2018



70%

SHARE FOR PRIVATIZATION

(30% owned by individuals and businesses)

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PRODUCTION FACILITIES

The total length of power grid lines is **34,000 km**. The number of substations is **7.705**. Total power output amounts to **2 181.379 million kWh**.



LAND PLOT

owned: **0.5 ha**
in use: **139.9 ha**
rented: **120.9 ha**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

JSC "Khmelnytskoblenergo" includes 21 regional electric grid.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	75.5	92.4	102.1	40.0
EBITDA*	3.6	8.5	8.4	7.3
EBITDA margin, %	4.7%	9.1%	8.2%	16.7%
Net profit	0.3	1.6	1.6	1.1
Net profit margin, %	0.4%	1.8%	1.5%	2.8%
Total assets	64.2	85.4	88.7	99.5
Net debt	-	-	-	-

UkraineInvest
Your Investment Matters



**DNIPROPETROVSK'
REGION**

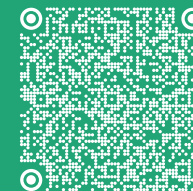


JSC **KRYVYI RIH CHP**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

Heat energy production, distribution & supply.



\$28.3 mln
REVENUE 2018



1 071
EMPLOYEES



\$126.3 mln
TOTAL ASSETS 2018



100%
SHARE FOR PRIVATIZATION

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PRODUCTION FACILITIES

Total capacity of installed boilers – **1,606 Gcal / h**. The length of the long-distance heating networks is ~ **105.338 km** in two-pipe calculation. The length of the district heating networks in the heating system is ~ **187.538 km** in a two-pipe calculation.



LAND PLOT

owned: **0 ha**
in use: **43.2 ha**
rented: **0 ha**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

The company owns and operates 6 district gas boilers, equipped with **31 steam** and hot water boilers of ten types; **382.208 km** of long- and short-distance heating networks with a diameter of **57-1,020 mm**.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	25.2	28.5	28.3	21.2
EBITDA*	- 4.5	-4.0	-5.3	-8.3
EBITDA margin, %	- 17.8%	-13.9%	-18.9%	-39.0%
Net profit	- 3.4	-11.6	-11.0	-13.4
Net profit margin, %	-13.42%	-40.56%	-38.89%	-63.16%
Total assets	115.6	117.3	126.3	140.6
Net debt	-	-	-	-



MYKOLAYIV
REGION



JSC
**MYKOLAIIV
OBLENERGO**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

Power transmission & distribution to consumers in the Mykolaiv region (500,000 consumers) - 40% households, 12% transit, 23% industry, 13% municipal, 12% commercial.



\$137.4 mln
REVENUE 2018



3 297
EMPLOYEES



\$44.6 mln
TOTAL ASSETS 2018

70%

SHARE FOR PRIVATIZATION

(30% owned by other shareholders)

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PRODUCTION FACILITIES

The length of the distribution network with **154-0.4 kW** voltage amounts to **24,709 km** as of 1.1.2019. Power distribution volumes in 2018 amount to **2,609,758 ths. kWh** (2.2% of total power distribution in Ukraine).



LAND PLOT

owned: **0 ha**
in use: **857.1 ha**
rented: **23.5 ha**



LEGAL OBLIGATIONS

As of 31.12.2018 the Company's debt to SE "Energorynok" amounts to UAH 217 million. It was restructured with a planned maturity in 2023.



ADDITIONAL INFORMATION

The company is a natural monopolist in the region in the power distribution sector. Mykolaiv region is characterized by a powerful multi-sectoral industry, agro-industrial complex and developed infrastructure. Company reports in compliance with IFRS since 2012.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	114.7	124.0	137.4	36.4
EBITDA*	4.1	4.0	4.2	4.4
EBITDA margin, %	3.53%	3.25%	3.06%	12.20%
Net profit	0.6	0.6	0.9	1.9
Net profit margin, %	0.49%	0.50%	0.64%	5.15%
Total assets	41.6	41.5	44.6	48.0
Net debt	-	-	-	-



**KHARKIV
REGION**



JSC **TURBO- ATOM**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

One of the largest enterprises in the world engaged in designing and manufacturing of steam turbines for thermal power plants (TPP), central heating plants (CHP), nuclear power plants (NPP); hydro turbines for hydro power plants (HPP), pumped storage power plants (PSPP); hydro valves for HPP; PSPP and pumping plants.



\$96.1 mln
REVENUE 2018



3 478
EMPLOYEES



\$272.9 mln
TOTAL ASSETS 2018

75.2241%

SHARE FOR PRIVATIZATION

(15.3416% owned by Svarog Asset Management (Ukraine),
5.5980% owned by Biscone Limited (Cyprus),
the remaining part – by other entities and individuals)

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PRODUCTION FACILITIES

The Company can produce steam and hydro turbines with total designed capacity of **8 mln kW** and **2 mln kW per year**, respectively.



LAND PLOT

owned: **0 ha**
in use: **56.88 ha**
rented: **0 ha**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

no data



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	84.8	89.4	96.1	88.3
EBITDA*	45.8	37.1	43.1	30.9
EBITDA margin, %	54%	41.5%	44.9%	35%
Net profit	41.7	26.7	28.1	14.3
Net profit margin, %	49.2%	29.9%	29.2%	16.2%
Total assets	174.3	257.5	272.9	321.6
Net debt	-	-	-	-



**TERNOPIL
REGION**



JSC
**TERNOPIL
OBLENERGO**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

JSC
"Ternopiloblenergo"
distributes electricity
to consumers.



\$76.3 mln
REVENUE 2018



2 017
EMPLOYEES



\$34.0 mln
TOTAL ASSETS 2018

50.99%

SHARE FOR PRIVATIZATION

(24.98% owned by Bikontia Enterprises Limited (Cyprus)
15.10% owned by Larva Investments limited (Cyprus)
8.93% owned by other shareholders)

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PRODUCTION FACILITIES

At the 35-110 kV substations of the JSC "Ternopiloblenergo" network, sixty-two 110 kV power transformers with a total capacity of **765.2 MVA** and one hundred thirty nine 35 kV transformers with a total capacity of **366.43 MVA** are installed.



LAND PLOT

owned: **0 ha**
in use: **240.7 ha**
rented: **15 ha**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

JSC "Ternopiloblenergo" includes **18 districts of electric grids**. 110-150 kV air lines - 856 km, 35 kV overhead lines - 1,395 km, 10 kV overhead lines - 8,713 km, 0.38 kV overhead lines - 12,159 km, 0.4-35 kV overhead lines - 1,028 km, 110- 150 kV substations - 41 unit, 35 kV substations - 112 units, TP 6-20 kV substations - 5,991 unit, 6-20 kV substations - 64 units.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	55.3	69	76.3	31.0
EBITDA*	3.0	5.3	5.1	7.1
EBITDA margin, %	5.4%	7.7%	6.7%	22.9%
Net profit	0.2	1.8	1.8	4.1
Net profit margin, %	0.4%	2.6%	2.3%	13.2%
Total assets	29.1	30.2	34.0	39.0
Net debt	-	-	-	-



**KHERSON
REGION**



JSC
**KHERSON
CHP**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

Generation of electric power, supply of heat & electric power



\$15.2 mln
REVENUE 2018



460
EMPLOYEES



\$19.2 mln
TOTAL ASSETS 2018

99.8328%

SHARE FOR PRIVATIZATION

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PRODUCTION FACILITIES

The company's balance sheet holds **8 central**, **56 individual heat lines**, **110 heating connection points**, **4 booster and transfer pumping stations**.



LAND PLOT

owned: **0 ha**
in use: **23.1 ha**
rented: **0 ha**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

Installed electric power capacity - **80 MWh**
Installed heat power capacity - **567 Gcal/h**



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	13.6	14.5	15.2	9.1
EBITDA*	-4.5	-2.0	-3.0	2.0
EBITDA margin, %	-32.8%	-14.0%	-19.6%	19.7%
Net profit	-5.1	-3.1	-3.7	1.2
Net profit margin, %	-37.6%	-21.2%	-24.3%	13.1%
Total assets	14.9	16.2	19.2	20.6
Net debt	-	-	-	-



ODESA
REGION



JSC **ODESA CHP**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

The company is licensed to produce heat and electricity for the needs of Odesa city (provides more than 300,000 residents with thermal energy; the total area of the heated housing stock exceeds 1.4 million m²)



\$18.2 mln
REVENUE 2018



328
EMPLOYEES



\$31.0 mln
TOTAL ASSETS 2018



99.9895%
SHARE FOR PRIVATIZATION

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PRODUCTION FACILITIES

Currently, the installed capacity of the CHP is **68 MW**. All electricity is released into the Wholesale Electricity Market of Ukraine. The total installed thermal power of the CHP is **779 Gcal/h**, including the thermal power plant - 505 Gcal/h, the boiler room № 2 of the thermal power plant - 274 Gcal/h.



LAND PLOT

owned: **0 ha**
in use: **27.2 ha**
rented: **0 ha**



LEGAL OBLIGATIONS

the activity of the company is de facto funded by NJSC Naftogaz (gas debt is \$46 million as of June 30, 2019)



ADDITIONAL INFORMATION

The operating workshops include: boiler-turbine workshop, chemical shop, electric shop.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	17.8	17.6	18.2	12.6
EBITDA*	- 5.9	- 8.3	3.5	- 3.0
EBITDA margin, %	- 33.1%	- 47.1%	19.4%	- 24.1%
Net profit	- 6.2	- 8.6	0.4	- 3.5
Net profit margin, %	- 34.8%	- 48.8%	2.3%	- 28.1%
Total assets	20.7	26.5	31.0	38.2
Net debt	-	-	-	-



KYIV
REGION



JSC

PRESIDENT- HOTEL



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

A 4* hotel in the central business district of Kyiv built in 1990 and reconstructed in 2012.



\$1.5 mln
REVENUE 2018



7 permanent
EMPLOYEES
(others outsourced)



\$11.5 mln
TOTAL ASSETS 2018



100%

SHARE FOR PRIVATIZATION

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FACILITIES

Room facilities: **374 rooms** with a total area of 8 846 m² and 17 conference and banquet rooms with **a total area 2 672 m² + Parking area of 2 484 m²**.
The total area of the complex is 1,913 hectares.



LAND PLOT

owned: **0 ha**
in use: **2.5 ha**
rented: **0 ha**



LEGAL OBLIGATIONS

The property complex is in long-term lease.



ADDITIONAL INFORMATION

The hotel is in TOP - 5 among 25 hotels in the central part of Kyiv by volume of rooms.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	2.1	1.8	1.5	2.0
EBITDA*	0.9	1.0	1.0	1.0
EBITDA margin, %	41.3%	59.6%	67.1%	49.9%
Net profit	0.2	0.5	0.4	0.5
Net profit margin, %	9.9%	28.8%	28.9%	25.6%
Total assets	11.5	11.4	11.5	13.6
Net debt	-	-	-	-



KYIV,
DNIPROPETROVS'K,
ZHYTOMYR
REGION

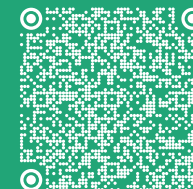


JSC UMCC



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

JSC "United Mining and Chemical Company" specializes in production of rutile concentrate, production of ilmenite concentrate, production of zircon concentrate, extraction of ores of other nonferrous metals, concentrate enrichment services.



\$118.1 mln
REVENUE 2018



5 274
EMPLOYEES



\$121.8 mln
TOTAL ASSETS 2018



100%

SHARE FOR PRIVATIZATION

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PRODUCTION FACILITIES

Balance sheet reserves minerals as of October 2019:

- The Malyshevske deposit (Dnipropetrovsk region, "VMC" branch) - 22,739 thousand m³ - remained for about 5 years. Ilmenite (in terms of TiO₂) - 2,407 thousand tons
- Mezhyrichne deposit (Zhytomyr region, "IMC" branch) - 45,823 thousand m³ - remained about 21 years of work. Ilmenite (in terms of TiO₂) and Rutile (in terms of TiO₂) - 700 thousand tons Zircon (in terms of ZrO₂) - 106 thousand tons.



LAND PLOT

owned: **no data**
in use: **no data**
rented: **no data**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

The company's subsidiaries are producing and enriching ilmenite ore in Ukraine and are one of the world's largest producers of these minerals.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	95.6	107.4	118.1	102.3
EBITDA*	40.3	42.2	29.0	18.5
EBITDA margin, %	42.2%	39.3%	24.6%	18.1%
Net profit	25.2	16.7	4.2	8.4
Net profit margin, %	26.4%	15.5%	3.6%	8.2%
Total assets	110.3	109.2	121.8	142.6
Net debt	-	-	-	-



KYIV, CHERKASY,
KHARKIV, DONETS'K
REGION

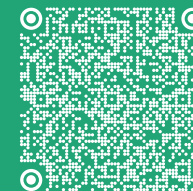


PJSC CENTR- ENERGO



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

PJSC "Centrenergo" is one of the leading energy generating companies in Ukraine which is engaged in the production and supply of electricity and heat.



\$533.0 mln
REVENUE 2018



6 771
EMPLOYEES (2018)



\$304.2 mln
TOTAL ASSETS 2018

78.289%

SHARE FOR PRIVATIZATION

(21.711% owned by individuals and businesses)

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PRODUCTION FACILITIES

3 combined heat-and-power plants (CHPs) – Vuhlehirska, Zmiivska and Trypilska with total installed capacity of **7,690 MW** which amounts to approx. 15% of total power generation volume in Ukraine and a separate manufacturing company Remenergo, which performs the repair of the main and auxiliary equipment of CHPs.



LAND PLOT

owned: **no data**
in use: **no data**
rented: **no data**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

In 2018, Centrenergo's share of total power generated by all CHPs was 20%. Meanwhile, the Company's total installed capacity reaches 31% which implies significant potential for increasing market share.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	418.6	410.5	533.0	413.4
EBITDA*	45.6	102.0	38.4	-59.8
EBITDA margin, %	10.9%	24.9%	7.2%	-13.2%
Net profit	15.1	71.1	18.3	-56.4
Net profit margin, %	3.6%	17.3%	3.4%	-13.6%
Total assets	315.6	359.0	304.2	340.2
Net debt	-16.0	-37.0	28.0	-



**ODESA
REGION**



JSC **ODESA PORTSIDE PLANT**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

The main purpose of the plant is the production of ammonia and carbamide; overload on export of ammonia, carbamide and methanol of other enterprises and own production.



\$41.1 mln
REVENUE 2018



2 500
EMPLOYEES



\$185.2 mln
TOTAL ASSETS 2018



99.5667%
SHARE FOR PRIVATIZATION



LAND PLOT

owned: 0 ha
in use: 256 ha
rented: 64,9 ha

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PRODUCTION FACILITIES

2 units for production of ammonia with an annual capacity of 550 thousand tons each;

- 2 units for production of carbamide with an annual capacity of 430 thousand tons each;
- Ammonia overload complex with annual capacity up to 4 million tons, with storage structure up to 120 thousand tons;
- Carbamide overload complex with annual capacity up to 3.6 million tons, with storage capacity of 80 thousand tons
- Methanol overload complex with an annual capacity of up to 1 million tons, with a storage capacity of 36 thousand tons
- Liquid carbon dioxide production unit with annual capacity up to 16 thousand tons



LEGAL OBLIGATIONS

\$270 million overdue accounts payable and \$117 million related penalties



ADDITIONAL INFORMATION

Investment advisor – Pericles Global Advisory.Stage 1 Advisor Report Received.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	204.6	48.1	41.1	30.9
EBITDA*	-104.7	-22.2	-18.0	5.4
EBITDA margin, %	-51.2%	-46.1%	-43.9%	17.6%
Net profit	-150.1	-55.0	-27.6	36.5
Net profit margin, %	-73.3%	-114.5%	-67.1%	118.1%
Total assets	218.9	193.3	185.2	202.7
Net debt	-	-	-	-



SUMY
REGION



PJSC **SUMY- KHIMPROM**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

Production of mineral fertilizers, coagulants and additives to cement, acid, titanium dioxide and pigments, and other types of chemical products



\$85.8 mln
REVENUE 2018



4 247
EMPLOYEES



\$46.1 mln
TOTAL ASSETS 2018



99.9952%

SHARE FOR PRIVATIZATION

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PRODUCTION FACILITIES

Large energy-chemical complex with an industrial site of 226 ha. The company includes: 11 main workshops, 20 auxiliary workshops, 7 subdivisions of non-industrial group (catering, sanatorium-preventorium, etc.).



LAND PLOT

owned: **no data**
in use: **no data**
rented: **no data**



LEGAL OBLIGATIONS

Bankruptcy case has been initiated (financial recovery).



ADDITIONAL INFORMATION

In 2017 the plant produced: 40.2 thousand tonnes of titanium dioxide, 120.4 thousand tonnes of mineral fertilizers of various brands, 234.8 thousand tonnes of sulfuric acid, 45.3 thousand tonnes of iron sulfate, 2.2 thousand tonnes of yellow iron oxide pigment.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	71.2	80.5	85.8	64.0
EBITDA*	1.9	3.1	1.6	-
EBITDA margin, %	2.6%	3.9%	1.9%	-
Net profit	0.1	0.2	-0.9	4.7
Net profit margin, %	0.1%	0.3%	-1.1%	7.4%
Total assets	40.3	42.1	46.1	57.1
Net debt	-	-	-	-



ZAPORIZHZHYA
REGION



PJSC ZAPORIZHIA- OBLENERGO



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

Power distribution to consumers in the Zaporizhia region (803,000 consumers).



\$226.1 mln
REVENUE 2018



4 381
EMPLOYEES



\$110.6 mln
TOTAL ASSETS 2018



60.25%

SHARE FOR PRIVATIZATION

(**16,52%** owned by Lex Perfecta Limited (Kinp)
12,31% owned by Bikontia Enterprises Limited (Kinp)
10,92% owned by other shareholders)

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PRODUCTION FACILITIES

The length of the distribution network with **154-0.4 kW** voltage amounts to **37,317 km** as of 1.1.2019. Power distribution volumes in 2018 amount to **8,220,101 ths. kWh**. (6.8% of total power distribution in Ukraine).



LAND PLOT

owned: **0.2 ha**
in use: **425.3 ha**
rented: **23.4 ha**



LEGAL OBLIGATIONS

As of 31.12.2018 the Company's debt to SE "Energorynok" amounts to UAH 827 million. It was restructured with a planned maturity in 2022. Additionally, there are potential tax (VAT) penalties in the amount of UAH 292 million (as of October 2019).



ADDITIONAL INFORMATION

The company is a natural monopolist in the region in the power distribution sector. The region is one of the most favorable for the development of electricity production from alternative sources, in particular solar, wind and hydro generation.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	390.4	302.5	226.1	60.7
EBITDA*	2.3	3.5	7.8	5.0
EBITDA margin, %	0.58%	1.17%	3.46%	8.23%
Net profit	0.04	-0.53	-0.43	1.38
Net profit margin, %	0.01%	-0.18%	-0.19%	2.27%
Total assets	89.7	79.6	110.6	118.9
Net debt	-	-	-	-



KHARKIV, POLTAVA,
SUMY, CHERNIHIV,
KYIV, CHERKASY,
VINNYTSIA, ZHYTOMYR,
KHMELNYTSKY,
TERNOPOL, LVIV, VOLYN,
IVANO-FRANKIVS'K,
CHERNIVTSI
REGIONS

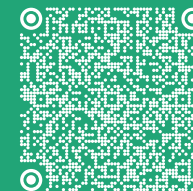


SE UKRSPYRT



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

The largest producer of high-quality alcohol and alcohol products in Ukraine. The enterprise's products are irreplaceable in the manufacture of alcoholic beverages, pharmacy, medicine, perfume, wine, confectionery industry, animal breeding and other sectors of the national economy.



\$65.8 mln
REVENUE 2018



4 201
EMPLOYEES



\$32.9 mln
TOTAL ASSETS 2018



100%

SHARE FOR PRIVATIZATION

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PRODUCTION FACILITIES

The total production capacity of the SE "UKRSPYRT" is more than **36 million decaliters per year**. 41 production platforms support the operation of the enterprise.



LAND PLOT

owned: **0 ha**
in use: **1,342.8 ha**
rented: **125.6 ha**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

The enterprise has implemented and certified the quality management system, safety and environmental management: ISO 9001, ISO 14001, ISO 22000, HACCP (Hazard Analysis and Critical Control Points).



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018
Revenue	72.2	70.1	65.8
EBITDA*	7.4	1.9	1.4
EBITDA margin, %	10.28%	2.65%	2.07%
Net profit	3.8	0.5	0.8
Net profit margin, %	5.27%	0.65%	1.21%
Total assets	34.4	40.6	32.9
Net debt	-	-	-

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**KHARKIV
REGION**

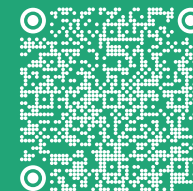


SE **ELEKTRO- VAZHMAH**



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

SE «Electrovazhmash» designs, manufactures and supplies turbogenerators, hydrogenerators and large DC machines and traction electrical equipment for urban and railway electric transport to Ukraine and other countries.



\$86.0 mln
REVENUE 2018



3 769
EMPLOYEES



\$63.9 mln
TOTAL ASSETS 2018



100%

SHARE FOR PRIVATIZATION

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PRODUCTION FACILITIES

It is one of the largest enterprises in the CIS in its field, having electrical insulation, tooling, foundry and welding production, as well as testing and R&D facilities.



LAND PLOT

owned: **0 ha**
in use: **67.9 ha**
rented: **0.4 ha**



LEGAL OBLIGATIONS

The Company has overdue loan (UAH 592.7 million). The debt to Sberbank (UAH 515.3 million at the end of 2018) is the bulk of the company's loan portfolio. The debt has not been restructured.



ADDITIONAL INFORMATION

Company's market share in 2018 was ~ 7.3%, or UAH 2.3 billion from UAH 32 billion of total production in the field of electrical equipment production in Ukraine (according to the State Statistics Service of Ukraine).



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	60.2	54.0	86.0	52.3
EBITDA*	7.6	4.8	3.4	-0.6
EBITDA margin, %	12.58%	8.93%	3.94%	-1.18%
Net profit	0.25	0.32	0.15	-1.27
Net profit margin, %	0.41%	0.60%	0.18%	-2.42%
Total assets	47.2	55.9	63.9	68.9
Net debt	-	-	-	-



**LUHANS'K
REGION**



SE SEVERO- DONETSK CHP



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

Production of electricity; supply of steam, hot water and conditioned air.



\$23.3 mln
REVENUE 2018



433
EMPLOYEES



\$29.2 mln
TOTAL ASSETS 2018



100%

SHARE FOR PRIVATIZATION

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PRODUCTION FACILITIES

Electric capacity – **61.6 MW**, heat capacity – **350 Gcal/h**. The Company's facilities include 18 boilers, 6 reduction and cooling devices.



LAND PLOT

owned: **0 ha**
in use: **91.8 ha**
rented: **0 ha**



LEGAL OBLIGATIONS

no data



ADDITIONAL INFORMATION

In the market of heat energy sales in the city of Severodonetsk the share of the enterprise makes about 60%.

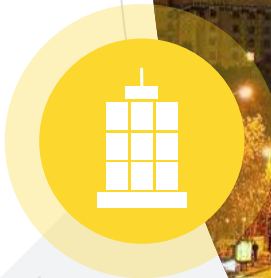


MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	13.8	16.4	23.3	13.3
EBITDA*	-8.1	-1.3	-6.3	-9.7
EBITDA margin, %	-59.0%	-7.9%	-27.3%	-72.7%
Net profit	-9.3	-3.2	-8.1	-10.7
Net profit margin, %	-67.5%	-19.2%	-34.7%	-80.8%
Total assets	32.1	31.1	29.2	28.0
Net debt	-	-	-	-



KYIV
REGION



HOTEL DNIPRO



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION

BUSINESS ACTIVITY:

4 star 12-floor hotel located in the center of Kyiv near the government square. Hotel Dnipro was established in 1964.



\$2.2 mln
REVENUE 2018



167
EMPLOYEES (2018)



\$9.0 mln
TOTAL ASSETS 2018



100%
SHARE FOR PRIVATIZATION

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FACILITIES

Room facilities: **186 rooms** with a total area of 4 373 m² and **4 conference** with a total area 200 m², **1 banqueting room** for more than 200 people.
The total area of the hotel is **12 829 m²**



LAND PLOT

owned: **no data**
in use: **no data**
rented: **no data**



LEGAL OBLIGATIONS

507 m² of area leased by 3rd parties



ADDITIONAL INFORMATION

Throughout 2017 and 2018, the hotel operates at the breakeven point.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018
Revenue	1.7	2.0	2.2
EBITDA*	0.1	0.1	0.1
EBITDA margin, %	4.9%	6.4%	5.4%
Net profit	0.0	0.0	0.0
Net profit margin, %	0.0%	0.0%	0.0%
Total assets	9.1	8.8	9.0
Net debt	-	-	-



LVIV
REGION



Construction of
1435 mm railway line

MOSTYSKA – SKNYLIV



Construction of
1435 mm
railway line

MOSTYSKA – SKNYLIV



\$ 20.8 mln

**ESTIMATED
COST**



2021

**ESTIMATED TIMELINE
FOR PROJECT
IMPLEMENTATION**

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EXPECTED OUTCOME

- integration with EU railway network;
- access of EU railway undertakings to the rail network of Ukraine;
- estimated increase in passenger traffic Ukraine – EU - Ukraine - up to 3 trains per day, i.e 634 thousand passengers per year;
- improving quality of services;
- reducing customs control and waiting time for up to 4 hours.



**VOLYN
REGION**



Reconstruction of
1435 mm railway line

KOVEL - YAHODYN - POLAND BORDER

with further electrification



Reconstruction
of 1435 mm
railway line

KOVEL - YAHODYN - POLAND BORDER

with further
electrification



\$ 54.2 mln

ESTIMATED
COST



2024

ESTIMATED TIMELINE
FOR PROJECT
IMPLEMENTATION

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Ukraine 
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EXPECTED OUTCOME

- integration with EU railway network;
- access of EU railway undertakings to the rail network of Ukraine;
- increase in passenger traffic Ukraine – EU - Ukraine-up to 2 trains per day, i.e. 315 thousand passengers per year;
- reducing customs control and waiting time for up to 4 hours
- has a potential to be alternative and competitive cargo route – via redirection of cargo flow from the territory of Belarus to the territory of Ukraine;
- strengthening Ukraine's transit potential.



LVIV
REGION



Construction of
the «Dry port» - logistic hub

MOSTYSKA 2 – POLISH BORDER



Construction of the «Dry port» - logistic hub

MOSTYSKA 2 – POLISH BORDER



100 ha

APPROXIMATE AREA



2026

ESTIMATED TIMELINE FOR PROJECT IMPLEMENTATION

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BENEFITS

Combined transport bill of lading containerization



EXPECTED OUTCOME

- Facilitate improved logistics solutions for shippers
- Shifting freight volumes from road to more energy efficient traffic mode – rail
- Lower door-to-door freight rates
- Increase trade flow

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**KHARKIV,
ZAKARPATYA,
KHMELNYTSKY,
VINNYTSIA,
MYKOLAIV,
DNIPROPETROVSK,
KYIV
REGION**



Reconstruction of
**PASSENGER
RAILWAY STATIONS**
through **PUBLIC-PRIVATE
PARTNERSHIPS**

 **MINISTRY OF INFRASTRUCTURE
OF UKRAINE**



BUSINESS OPPORTUNITY:

Reconstruction of Passenger Railway Stations through Public-Private Partnerships



7

RAILWAY STATIONS PLANNED



Concession

FOR EXPECTED TERM OF 20 YEARS



Technical Assistance

FOR PRA OF PILOT PROJECTS
granted by Global Infrastructure Facility, IFC and World Bank

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KHARKIV RAILWAY STATION

- Annually served 5.7 mln passengers
- Total area 2410 sq. m.



CHOP RAILWAY STATION

- Annually served 0.08 mln passengers
- Total area 7100 sq.m.



KHMELNYTSKY RAILWAY STATION

- Annually served 1.6 mln passengers
- Total area 8700 sq.m.



MYKOLAIV RAILWAY STATION

- Annually served 1.2 mln passengers
- Total area 7400 sq.m



VINNYTSYA RAILWAY STATION

- Annually served 1.3 mln passengers
- Total area 6071 sq.m.



DNIPRO RAILWAY STATION

- Annually served 1.2 mln passengers
- Total area 9802 sq.m.



KYIV-PASSENGER RAILWAY STATION

- Annually served 23.5 mln passengers
- GBA (total construction area) 407 ths. sq. m.
- GLA (total rent area) 236 ths sq.m.



**ODESA
REGION**



THE FERRY TERMINAL IN
**CHORNOMORSK
SEA PORT**



BUSINESS OPPORTUNITY:

Concession of the Ferry Terminal in Chornomorsk Sea Port



4.5 mln tons
IN RAILWAY WAGONS



150k
HEAVY DUTY TRUCKS



250k
UNITS OF VEHICLES



9.7 m

AVAILABLE DEPTH

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THE POST IS LOCATED ON THE NORTH-WESTERN SHORE OF THE BLACK SEA IN CHORNOMORSK SEA PORT



KEY INVESTMENT HIGHLIGHTS

- Unique facility in Ukraine, which handles rail and auto ferry lines, as well as “ro-ro” vessels
- Highly marginal operating business with unused capacity
- Existing facilities in good condition including 3 berths
- Rail and road access available as well as 9.7 m depth
- The terminal is a part of rail ferry lines functioning on the Black Sea and the “New Silk Road” trade corridor



**ODESA
REGION**



CONTAINER TERMINAL IN
**CHORNOMORSK
SEA PORT**



BUSINESS OPPORTUNITY:

Concession of the Container Terminal in Chornomorsk Sea Port



75 ha
TERMINAL AREA



6
BERTHS



1+ m
TEU CONTAINER CAPACITY



4+ m tons
EXISTING BULK OPERATIONS

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CONTAINER TERMINAL OPPORTUNITY
in the biggest sea port of Ukraine



KEY INVESTMENT HIGHLIGHTS

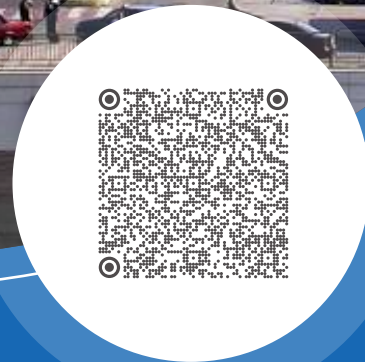
- One of the few remaining opportunities for container business development in Chornomorsk Sea Port
- Currently used for the bulk cargo handling but suitable for the container handling operations
- 6 berths with 13-15 m depth
- All critical infrastructure is available



**ODESA
REGION**



PASSENGER COMPLEX IN
**ODESA
SEA PORT**



BUSINESS OPPORTUNITY:

Concession of the Passenger Complex in Odesa Sea Port



2.6 ha
TOTAL AREA



5
BERTHS



1 mpax
TERMINAL ANNUAL CAPACITY



1000 seats

CONCERT AND EXHIBITION HALL

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KEY INVESTMENT HIGHLIGHTS

- **The complex includes:**
 - 1000-seat Concert and Exhibition Hall with total covered area of 4,970 sq.m and open area of 4,000 sq.m
 - Maritime Art Terminal with annual capacity of 1 million passengers and 23,600 sq.m area
 - Hotel of 30,735 sq.m area and 158 rooms
 - Yacht Complex with 15,500 sq.m total area and 86 yachts capacity
- **5 berths** of 1,370 m total length and 9.5-11.5 m depth
- **8 km distance** from Odesa International Airport



**KYIV
REGION**



KYIV RING ROAD CONSTRUCTION



BUSINESS OPPORTUNITY:

Public-private partnership



\$400 mln

ESTIMATED INVESTMENT



51 km

1ST STAGE



2020-2022

IMPLEMENTATION PERIOD

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Ukraine
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KEY INVESTMENT HIGHLIGHTS

- 1st stage - Concession Kyiv Ring Road, connecting two motor roads M-06 Kyiv-Chop and M-05 Kyiv-Odesa;
- reduction of the distance of transit transport to Odesa by 50 km from west to south;
- Kyiv region has the most intensive traffic. The traffic flow across Kyiv is more than 30 000 cars per day;
- today the freight traffic is moving from Odesa and Yuzhny Seaports via Kyiv to Europe. The project is expected to unload Kyiv from freight transit transport;
- total road length of 93.5 km, category 1A with 4 lines, 3.75 m width, 12 transport interchanges in two levels, 1 bridge across Dnipro river and 3 small bridges.



LVIV
REGION



Lviv DANYLO HALYTSKYI AIRPORT



BUSINESS ACTIVITY:

Lviv airport is the aviation hub for 7 regions of western Ukraine (total catchment area – 10+ million passengers)



2021-2022

IMPLEMENTATION PERIOD



ESTIMATED INVESTMENT

To be verified by international consultants



2.1 mln

PASSENGERS IN 2019
(+31% Y-O-Y)



NATURE

- Newly built runway and terminal during EURO-2012 football cup
- Terminal A (47 233 m²) – 2 000 PAX per hour
- Runway (3 305 m) – ICAO CAT II
- 51 destinations, 21 airlines in 2019
- PAX: 2017 – 1,1 million (+48% y-o-y), 2018 – 1,6 million (+36% y-o-y), 2019 – 2,1 million (+31 y-o-y)



CONCESSION

The airport is state-owned and managed by the Ministry of Infrastructure of Ukraine



PROJECT STATUS

- Currently the team of international consultants from IFC, EBRD, E&Y works on feasibility study (will be finalized in 2H 2020)
- Areas of investment to secure further growth: old terminal, airport hotel, cargo terminal, maintenance hangar



SOCIOECONOMIC EFFECT

- Increase of tourist inflow to Ukraine
- Boost of regional economy by adding new tourist and cargo flights

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**KHERSON
REGION**



KHERSON AIRPORT



BUSINESS OPPORTUNITY: CONCESSION



\$57.7 mln

ESTIMATED INVESTMENT



Public-Private Partnership

OWNERSHIP



24 months

IMPLEMENTATION PERIOD



NATURE

- The construction of a new terminal complex, a customs warehouse, an warehouse and renewal of the work of the PMM laboratory, a cargo terminal, hotel, a hangar for repair of avt
- Area of 292 sq. M



PROJECT STATUS

- **Technical tasks:** already completed
- **Additional needs:** International standards and requirements of ICAO IATA, ISO is needed
- Airport is operating, year round regular international flights. The aerodrome can receive code 4C aircrafts.
- **Allocated funds:** \$0.7 million



SOCIOECONOMIC EFFECT

- Services to over 6 million people of the Kherson region, part of the Zaporizhzhya, Dnipro, Mykolaiv and Kropyvnytskyi Regions.

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ZAPORIZHZHYA
REGION



ZAPORIZHZHYA AIRPORT



BUSINESS ACTIVITY:

Zaporizhzhya International Airport is one of the key transport infrastructure enterprises providing services to the Eastern and South-eastern regions of Ukraine.



CONCESSION

The airport is operated by Municipal Enterprise "Zaporizhzhya International Airport"



434^k

PASSENGERS IN 2019
(+8.5% Y-O-Y)



2020-2022

IMPLEMENTATION PERIOD

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NATURE

- The airport covers the area with above 4 million residents and this forms the basis of its market potential, likely to develop in the future.
- The city of Zaporizhzhya and surrounding area is an attractive destination for businesses which exhibits a growing demand for air transportation in the airport coverage area.
- Zaporizhzhya airport is currently increasing the number of partner air-carriers and plans to cooperate with low-cost airlines, which is crucial for the development of regional Ukrainian airports.



PROJECT STATUS

- The need to build a hi-tech regional airport was outlined by Zaporizhzhya city administration, who initiated a comprehensive modernization of the existing airport and launched the construction of the new passenger terminal of the European standard.
- Large-scale repairs are being done, including the reconstruction of the runway; geographic coverage of the flights is expanding, air routes network is developing



SOCIOECONOMIC EFFECT

- Opening of new terminal will boost the economic development of the city and regional infrastructure, attract investment, increase tourist flow.
- The area of the new terminal is more than 12 thousand square meters. It will be able to serve 400 passengers per hour. They can potentially be increased to 500.



**CHERNIVTSI
REGION**



Chernivtsi **LEONID KADENIUK AIRPORT**



BUSINESS OPPORTUNITY:

AIRPORT CONCESSION



\$43-45 mln

ESTIMATED INVESTMENT



NATURE

Goals of the project:

- Runway reconstruction and expansion, taxiway reconstruction and reconstruction of aircraft parking to fulfill operational requirements of modern aircrafts;
- Construction of new passenger terminal with opportunities for commercial lease.



Municipal OWNERSHIP



PROJECT STATUS

- Approved by state examination project of airside improvements;
- Land plots are given to the airport for infinite use or are in the process of being agreed upon.



1 year

**for airside improvements;
terminal construction** – depending on construction project

IMPLEMENTATION PERIOD



SOCIOECONOMIC EFFECT

- Rapid expansion of passenger and cargo flights.
- Increase passenger traffic to 400 people per hour.
- Increasing the tourist potential of the region.
- Creating of over 1000 new workplaces.

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VINNYTSYA
REGION



Vinnytsya INTERNATIONAL AIRPORT



BUSINESS OPPORTUNITY:

AIRPORT BUSINESS & INFRASTRUCTURE PARTNERSHIP



\$15-90 mln

depending on business project

ESTIMATED INVESTMENT



Vinnytsya City Council and/or PPP

OWNERSHIP



FINANCIAL DETAILS

Airdrome modernization: **\$90 mln**

Passenger terminal reconstruction: **\$15 mln**

Multi-modal cargo & logistics center: **\$15-20 mln**

MRO center: **\$5-10 mln**

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PROJECTS

- **Airdrome modernization:** to serve Airbus 320 and Boeing 737-800 aircraft with no restrictions to payload or due to low visibility
- **Passenger terminal** reconstruction to satisfy international standards and allow international and domestic same time operations
- **Multi-modal cargo & logistics center** construction: to satisfy demand for export of goods and import e-commerce deliveries
- **MRO center** construction: to provide efficient aircraft maintenance, repair and overhaul services for A320/B737 aircraft families



PROJECT STATUS

- Design concept developed and approved by stakeholders
- Design concept developed and approved by stakeholders
- General aviation hangar available
- City land lot available for PPP investor

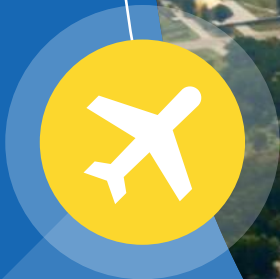


SOCIOECONOMIC EFFECT

- Upgrade tourism and investment attractiveness of the region
- Strengthened multi-modality and transit capability of the Central Ukraine
- Over 6000 new highly qualified jobs by 2030
- Over \$150 mln impact on regional GDP



**KYIV
REGION**



MULTIMODAL CARGO HUB

“BILA TSERKVA”



BUSINESS OPPORTUNITY: CONCESSION



\$ 90 mln

(PHASE 1)

**ESTIMATED
INVESTMENT**



**Communal
OWNERSHIP**



1-10 years

IMPLEMENTATION PERIOD

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NATURE

- Establishment of Multimodal Transportation Center (incl. aviation, railway, road)
- Expand cargo services and implement brand new facilities
- Development of passenger air services through attraction of Low Cost Carriers and charter traffic for Bila Tserkva's catchment area (4.0 million citizens within 100 km or 1 hour drive)
- Implementation of Aircraft Maintenance Center (MRO)
- Bila Tserkva city is located 91 km from Kyiv and 126 km from Uman



PROJECT STATUS

- Pre-feasibility study (PFS) funded by EU and developed by EGIS
- Next step – feasibility study
- Currently the airport is getting international status to launch customs office



SOCIOECONOMIC EFFECT

- Creation of new jobs
- Boost of export-import operations and logistics sector
- Improvement of investment climate in Ukraine



**DNIPROPETROVSK'
REGION**



Regional multifunctional
**EXHIBITION
CENTER**



BUSINESS OPPORTUNITY:

CO-FINANCING OF EXHIBITION CENTER



\$ 5 mln

ESTIMATED INVESTMENT



Private OWNERSHIP



2.5 years

IMPLEMENTATION TIME

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NATURE

- Regional Multifunctional Exhibition Center is one of the components of an industrial park in Dnipro City
- Industrial exhibition multifunctional hall, conference halls, administrative and technical premises, food establishments, 20k m2 of exhibition area



FINANCIAL INDICATORS

- **Payback period:** 5 years
- **Net Present Value:** \$8 mln
- **Internal Rate of Return:** 18%



PROJECT STATUS

- Land plot allocated
- UAH 12 mln grant from the Government of Ukraine received for design and start of construction works



SOCIOECONOMIC EFFECT

- The first large-scale innovative exhibition center in the Dnipro City
- Enhances the business and investment activity through the available platform for national-scale industrial exhibitions
- Promotes innovative business activity

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**DONETSK
REGION**



Regional multidisciplinary HOSPITAL



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Ukraine ua
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BUSINESS OPPORTUNITY:

FINANCING BY INTERNATIONAL FINANCIAL INSTITUTIONS



€277.6 mln

ESTIMATED INVESTMENT



Municipal OWNERSHIP



50 months
(4.1 years)

CONSTRUCTION PERIOD



18 ha

TOTAL LAND AREA



DESCRIPTION

- Construction of Regional multidisciplinary hospital of tertiary (highly specialized) level of medical care with capacity of 600 beds;
- Hospital should provide high quality specialized medical, diagnostic and consultative assistance to the population and a unified healthcare institution to meet the need for the necessary route of patient for technology selection;
- Provision of living and accommodation conditions for medical staff and patients' visitors.



PROJECT STATUS

- A positive expert report at the stage of feasibility study
- The land plot allocated



SOCIOECONOMIC EFFECT

- Provision of highly specialized medical care to more than 2 million people of Donetsk, Kharkiv and Luhans'k Regions
- Up to 1 thousand new jobs
- Hospital capacity - 600 beds, capacity of the clinic - 600 visits per shift

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**DONETSK
REGION**



Restoration of **WATER SUPPLY SYSTEM**



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BUSINESS OPPORTUNITY:

Public-private partnership

2019-2030

IMPLEMENTATION PERIOD



€269.7 mln

ESTIMATED INVESTMENT



Public-Private Partnership

OWNERSHIP



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NATURE

- Restoration of the system water supply by reconstruction and major repairs of water supply and drainage networks buildings
- Ensuring continuous water supply to the population of Donetsk region
- Improvement of drinking water quality
- Implementation of the projects for the construction of renewable energy facilities (construction of wind power plants, solar electric generation stations and small hydro-power plant) in order to reduce the energy costs of the Company's most energy-consuming facilities



PROJECT STATUS

- Implementation of the project on the lands allotted to the Public Company "Company" Voda Donbasu" on a permanent basis
- Developed the concept of implementation of renewable energy
- Partially developed design estimate documentation of subprojects, and partially subprojects are at the pre-designed proposal stage



SOCIOECONOMIC EFFECT

- Ensuring the reliability of the centralized water supply of Donetsk region with a population of 3.9 million
- Promoting local SME business development
- Significant reduction in electricity consumption



ZAPORIZHZHYA
REGION



Development of
**ELECTRIC
ENERGY**
from hydrocarbons fuel cells



BUSINESS OPPORTUNITY:

EQUITY INVESTMENT IN ENERGY COMPLEX



1 year

IMPLEMENTATION PERIOD



\$ 12 mln

ESTIMATED INVESTMENT



Private OWNERSHIP



NATURE

- The most efficient technology for obtaining electric energy from hydrocarbons
- The chemical energy of fuel gas and air oxygen molecules turns into electric energy directly, without intermediate transformations
- Its quantity is 2-4 times bigger than in traditional methods
- High environmental friendliness, simplicity and modularity of the design of the cells themselves and versatility



FINANCIAL INDICATORS

- **Payback period:** 5 years
- **Net Present Value:** \$42 mln
- **Internal Rate of Return:** 25%



PROJECT STATUS

- Developed concept
- Land plot allocated
- FS documentation developed



SOCIOECONOMIC EFFECT

- Environmental effect, reducing usage of traditional fuel
- Create more than 30 new jobs
- Hi-tech production development

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**LUHANS'K
REGION**



Construction of A CENTRAL WASTE FACILITY



BUSINESS OPPORTUNITY:

CONCESSION
of Central
waste facility in
Lysychansk City



3 years

IMPLEMENTATION PERIOD



€25.04 mln

ESTIMATED
INVESTMENT

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NATURE

- Connection of mechanical processing of solid waste to the garbage disposal complex with an auxiliary processing line
- Adaptation of the landfill for disposal of the final product of processing
- Receiving sorted waste from other sorting stations for the further processing at the cogeneration unit
- Area of the plot is 33 ha



TECHNICAL & ECONOMIC INDICATORS

- **Amount of waste:** 8.33 thousand tons / month
- **Design capacity of the complex:** 100.0 thousand tons / year
- **Capacity of the generated electricity:** 4.5 MW
- **Payback period:** 7 years



PROJECT STATUS

Preliminary feasibility study



SOCIOECONOMIC EFFECT

- Solve the waste problem for more than 600 thousand people
- creates more than 100 new jobs
- modern solid waste management system
- reduces waste disposal by 30-35%
- reduces greenhouse gas emissions by 20%



MYKOLAYIV
REGION



Construction of **THE BRIDGE** over the Southern Buh river



BUSINESS OPPORTUNITY:

DEBT FINANCING
BY INTERNATIONAL
FINANCIAL
INSTITUTIONS



\$440 mln

**ESTIMATED
INVESTMENT**



**Public
OWNERSHIP**



5 years

IMPLEMENTATION PERIOD



NATURE

- The bridge over the Southern Bug river, Northern bypass of Mykolayiv, M-14 Highway
- Total length of bridge with access roads – 13.2 km including the bridge – 2,050 m
- Class of the road – I (B) with four traffic lanes
- Traffic flow: 34 thousand of cars per day



PROJECT STATUS

- Site for bridge construction allocated
- Soil analysis completed
- Traffic calculation completed



SOCIOECONOMIC EFFECT

- The withdrawal of transit vehicles beyond the city
- Discharge the existing bridges over Southern Bug and Ingul rivers
- Traffic optimization

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**VOLYN
REGION**



SHATSK RECREATION AREA



BUSINESS OPPORTUNITY:

GREENFIELD INVESTMENT IN TOURISM



\$40-250 mln

ESTIMATED INVESTMENT



**State,
Communal,
Private**

OWNERSHIP



NATURE

- Development of tourism and recreational potential of Shatsk district by creating a health resort complex and attracting investments in the construction of year-round sanatorium-recreational and sports facilities
- Favorable geographic location
- Renovated waterfront area of the Svitiaz village
- Improved road and sports infrastructure
- Realization of the final stage of the sewerage project and construction of sewage treatment plants in Shatsk urban type village, Svitiaz and Pulmo villages
- Negotiations with the Polish side are held on the opening of the Adamchuky-Zberezhe border crossing point



PROJECT STATUS

- Developed plan of the territory on the lands of permanent use of the Shatsk National Natural Park within the shoreline of Svitiaz Lake on the territory of the Svitiaz village council of the Shatsk district, Volyn region
- Documentation for infrastructure development is drafted



SOCIOECONOMIC EFFECT

- Investments in capital construction and reconstruction of sanatorium-type resorts
- Creation of year-round jobs and improvement of local infrastructure
- Development of related tourism infrastructure and services (hotels, cafes, restaurants, souvenir sales)
- Availability of medical resources, nature protection, improvement of ecological situation
- Creation of a positive tourist image of the resort on the national and international level

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**KHERSON
REGION**



Innovative IRRIGATION SYSTEM



BUSINESS OPPORTUNITY:

INNOVATIVE
IRRIGATION
SYSTEM
DEVELOPMENT



up to **\$1** bln
**ESTIMATED
INVESTMENT**



**Public-Private
Partnership**
OWNERSHIP



NATURE

The project envisages land reclamation development, in particular, the functioning of the water management complex, reconstruction and modernization of reclamation systems and structures, introduction of new ways of irrigation of land.



PROJECT'S STAKEHOLDERS

- agrarian-water users
- international financial organizations
- water management organizations
- scientific institutions
- water user association



PROJECT STATUS

Creation of a platform of 600 thousand ha of irrigated land is in progress



SOCIOECONOMIC EFFECT

- Increasing of the gross regional product
- Increase productivity of agriculture business in the region by 2-4 times
- Creating new jobs
- Improving the social infrastructure of the villages

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**KYIV
CITY**



KYIV MEDICAL CENTER



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BUSINESS OPPORTUNITY:

INNOVATIVE HEALTH SERVICES



\$6.65 mln

ESTIMATED INVESTMENT



Private OWNERSHIP



FINANCIAL INDICATORS

Payback period: 8 years

Net Present Value: \$1.49 mln

Internal Rate of Return: 26%

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NATURE

- The Kyiv City State Administration will conduct an investment tender to determine the best investment proposal that will comply with the terms of the tender and the provisions of the investment project for the construction of a private medical center
- Opportunity to construct a private medical center with the GBA of 18,935 sq.m
- Land plot: 1.2 ha (part of the territory of Kyiv City Clinical Hospital № 14)
- Complex of non-residential buildings (2,482.8 sq.m) on the site which are in critical condition
- The cost of communal buildings will be compensated by the winner of the investment tender



PROJECT STATUS

- The project is included in the list of objects that requires investment attraction
- Kyiv City Council's permission for dismantling of communal buildings is expected
- Developed pre-design proposal
- Carried independent valuation of real estate located on the site



SOCIOECONOMIC EFFECT

- Expand the network of medical institutions
- Improve the provision of medical services to the citizens
- Create more than 200 new jobs
- Attract investment resources to the economy of the city of Kyiv

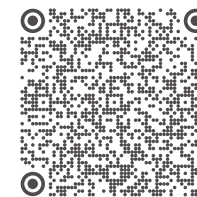


**CHERNIHIV
REGION**



CENTRAL PARK

of culture and recreation



BUSINESS OPPORTUNITY: CONCESSION



3-5 years

IMPLEMENTATION PERIOD



\$ 78 mln

ESTIMATED INVESTMENT



Public-Private Partnership

OWNERSHIP



NATURE

- Creation of a modern creative space for recreation, cultural leisure and entertainment enjoyed by residents as well as visitors of the city, an area of 130 ha.
- The concept of the project is to create 5 parks in one: city garden, amusement park, sports park, forest park, new promenade.



FINANCIAL INDICATORS

- **Payback period:** 10 years
- **Internal Rate of Return:** 12.5%



PROJECT STATUS

- Pre-design solution developed
- Calculation of investment efficiency



ADVANTAGES

- Chernihiv is the Northern tourist capital of Ukraine:
- A large number of outstanding architectural and historical monuments
- Important railway and highway junction of Ukraine M-01, E-95, P-13
- Located on the banks of the Desna river
- Central Park as a venue and a magnet for visitors



SOCIOECONOMIC EFFECT

- Over 500 new jobs will be created
- The park is expected to reach 1.5 million visitors per year: about 3,000 on a normal day, the maximum load of the park is up to 6.000 visitors a day).

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POLTAVA, SUMY,
KHARKIV, ZAPORIZHZHYA,
ODESA, VOLYN, LVIV,
IVANO-FRANKIVS'K,
ZAKARPATTYA,
CHERNIVTSI, ZHYTOMYR,
KIROVOHRAD, DNIPRO,
KHERSON, RIVNE



SUBSOIL

investment opportunities



23

Promising plots
HYDROCARBONS



7

Promising plots
**METALLIC
MINERALS**



Ukraine creates
comfortable conditions
for attracting foreign
investment in subsoil
exploration and
production

63

Promising plots
**NON-METALLIC
MINERALS**



3

Promising plots
GROUNDWATER



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